

- Purchasing Power For Healthcare -

April 23, 2013

Debra Howland, Executive Director New Hampshire Public Utilities Commission 21 South Fruit Street, Suite 10 Concord, NH 03301-2429



RE: HealthTrust Purchasing Group- Natural Gas Aggregator Renewal Application ("Gas Renewal Application")

Dear Ms. Howland:

Per the requirements listed in the Gas Aggregator sections of the New Hampshire Code of Administrative Rules at Puc 2000 et seq., we are providing an original and two copies of the Gas Renewal Application along with an electronic copy in PDF format (CD/DVD), as well as the required information below or attached to this cover letter:

- (1) The legal name of the applicant as well as any trade name(s) under which it intends to operate in this state: HealthTrust Purchasing Group, LP
- (2) The applicant's business address, telephone number, e-mail address and website address, as applicable: 155 Franklin Road, Suite 400

Brentwood, Tennessee 37027

PH: 615-344-3000

Website: www.healthtrustpg.com

- (3) The name(s), title(s), business address(es), telephone number(s), and e-mail address(es) of the applicant if an individual or of the applicant's principal(s) if anything other than an individual. See attached Exhibit 3.
- (4) The telephone number of the customer service department or the name, title, telephone number and e-mail address of the customer service contact person of the applicant, including toll free telephone numbers if available.

See attached Exhibit 4

(5) A copy of the applicant's authorization to do business in New Hampshire from the secretary of state, if anything other than an individual.

See attached Exhibit 5- Certificate of Good Standing

(6) A list of CNGSs (Competitive Natural Gas Suppliers) in New Hampshire through which the applicant intends to provide service:

See attached Exhibit 6

(7) A statement that the applicant is not representing any supplier interest, or a listing of any supplier interest(s) the applicant intends to represent:

See attached Exhibit 7

- (8) Payment of the required filing fee.

 Check is enclosed #10016864 dated April 17, 2013
- (9) The signature of the applicant or its representative.

 Signature of corporate officer is provided below

Thank you.

Sincerely, Alle Mal

John Paul

Chief Financial Officer

HealthTrust Purchasing Group, L.P.

Telephone: 615-344-3000

Email: john.paul@healthtrustpg.com

The name(s), title(s), business address(es), telephone number(s), and e-mail address(es) of the applicant if an individual or of the applicant's principal(s) if anything other than an individual:

HPG OFFICERS:

General Partner Officers:

Vice President

Edward T. Jones CEO, President 155 Franklin Road, Suite 400 Brentwood, TN 37027 (615) 344-3000

Vice President

John M. Paul Vice President & Chief Financial Officer 155 Franklin Road, Suite 400 Brentwood, TN 37027 (615) 344-3000

Michael Berryhill COO, Vice President 155 Franklin Road, Suite 400 Brentwood, TN 37027 (615) 344-3000 Vice President

Vice President

Doug Swanson Vice President Sales and Marketing 155 Franklin Road, Suite 400 Brentwood, TN 37027 (615) 344-3000

Shelly Workman Vice President, Operations Improvement 155 Franklin Road, Suite 400

155 Franklin Road, Suite 4 Brentwood, TN 37027 (615) 344-3000 Vice President

David Estrin Vice President Insurance 155 Franklin Road, Suite 400 Brentwood, TN 37027 (615) 344-3249 Vice President

Gary Pack Chief Legal Officer, Legal Operations 155 Franklin Road, Suite 400 Brentwood, TN 37027 (615) 344-3011 Vice President

DIRECTORS/MANAGERS:

Jon Ervin AVP, National Energy Programs 155 Franklin Road, Suite 400 Brentwood, TN 37027 jon.ervin@healthtrustpg.com (615) 344-3401

Christine Harding
Manager, Contract Development
155 Franklin Road, Suite 400
Brentwood, TN 37027
christine.harding@healthtrustpg.com
(615) 344-3402

Dave McMillan Manager, Power Procurement 155 Franklin Road, Suite 400 Brentwood, TN 37027 dave.mcmillan@healthtrustpg.com (615) 344-3404

Bill Miller Manager, Energy Procurement 155 Franklin Road, Suite 400 Brentwood, TN 37027 bill.miller@healthtrustpg.com 615) 344-3491

Alicia Rye Manager, Natural Gas Procurement 155 Franklin Road, Suite 400 Brentwood, TN 37027 alicia.rye@healthtrustpg.com (615) 344-3405 **4**. The telephone number of the customer service department or the name, title, telephone number and e-mail address of the customer service contact person of the applicant, including toll free telephone numbers if available;

Christine Harding
Manager, Contract Development
(615) 344-3402

Email: christine.harding@healthtrustpg.com

(888) 222-1172

State of New Hampshire Department of State

CERTIFICATE OF REGISTRATION FOR
HEALTHTRUST PURCHASING GROUP, L.P.
A FOREIGN LIMITED PARTNERSHIP

The undersigned, as Secretary of State of the State of New Hampshire, hereby certifies that HEALTHTRUST PURCHASING GROUP, L.P., a limited partnership duly organized under the laws of the State of Delaware, has this day qualified under the provisions of New Hampshire Revised Statutes Annotated, Chapter 304-B, and is authorized to do business in New Hampshire under the name HEALTHTRUST PURCHASING GROUP, LIMITED PARTNERSHIP as provided by said statute.

Business ID#: 619540



IN TESTIMONY WHEREOF, I hereto set my hand and cause to be affixed the Seal of the State of New Hampshire, this 16th day of September, 2009 A.D.

William M. Gardner Secretary of State

State of New Hampshire

Filed Date Filed: 09/16/2009 Business ID: 619540 William M. Gardner Secretary of State

Filing fee: Fee for Form SRA: \$50.00 \$100.00

Total fees:

Use black print or type. Form must be single-sided, on 81/2" x 11" paper; double sided copies will not be accepted.

Form FLP-1 RSA 304-B:49

APPLICATION FOR REGISTRATION OF FOREIGN LIMITED PARTNERSHIP

(1)) Limited Partnership name (see Note 1): HealthTrust Purchasing Group, L.P.							
(2)	Name used in New Hampshire: Health Trust Purchasing Group, Limited Partnership							
(3)	State of Formation: Delaware Date of Formation: April 28, 1999							
(4)	Name of Agent: CT Corporation System							
(5)) Agent's Address: 9 Capitol Street, Concord, N.H. 03301							
(6)	The Secretary of State is appointed agent for service of process if agent has not been appointed or cannot be found or served or agent's authority has been revoked.							
(7)	Address of office in state of formation (if not required by laws of state of formation, address of principal office): One Park Plaza - Legal Department, Nashville, TN 37203							
	Address at which is kept a list of the names and addresses of limited partners and their contributions. These records will be maintained until this registration is canceled or withdrawn: One Park Plaza - Legal Department, Nashville, TN 37203							
	The sale or offer for sale of any ownership interests in this business will comply with the equirements of the New Hampshire Uniform Securities Act (RSA 421-B).							
	State of New Hampshire Form FLP 1 - Limited Partnership Registration 3 Page(s)							

Page 1

NH044 - 03/24/2009 C T System Online

APPLICATION FOR REGISTRATION OF FOREIGN LIMITED PARTNERSHIP

Form FLP-1 (Cont.)

Name(s):	Business Address(es):
CMS GP, LLC	One Park Plaza, Nashville, TN 37203
	at the statements on this application are true to the best of my
	t the statements on this application are true to the best of my
	•
	CMS GP, LLC, general partner
	CMS GP, LLC, general parener SIGNED: By: Wmy lumbur
, the undersigned, do hereby certify tha nformation, knowledge and belief.	CMS GP, LLC, general partner SIGNED: By: Many Lumber (by a general partner)

Note 1: List actual limited partnership name on (1). If name does not contain "limited partnership" without abbreviation, add to name on (2). If using an assumed name, insert assumed name on (2) and file trade name application (Form TN-1, \$50.00).

DISCLAIMER: All documents filed with the Corporate Division become public records and will be available for public inspection in either tangible or electronic form.

Mail fee, <u>DATED AND SIGNED ORIGINAL AND FORM SRA</u> to: Corporate Division, Department of State, 107 North Main Street, Concord NH 03301-4989.

Form SRA – Addendum to Business Organization and Registration Forms Statement of Compliance with New Hampshire Securities Laws

Part 1 - Business Identification and Contact Information							
Business Name: HealthTrust Purchasing Group, L.P.							
Business Address (include city, state, zip): One Park Plaza, Nashville, TN 37203							
Telephone Number: 615-344-2162 E-mail: dora.blackwood@hcahealthcare.com							
Contact Person: Dora A. Blackwood							
Contact Person Address (if different):							
Part II - Check <u>ONE</u> of the following items in Part II. If more [PLEASE NOTE: Most small businesses registering in New Ham However, you must insure that your business meets all of the requ	pshire qualify for the exemption in Part II, Item 1 below.						
 Ownership interests in this business are exempt from the registration requirements of the state of New Hampshire because the business meets <u>ALL</u> of the following three requirements: A) This business has 10 or fewer owners; and 							
 B) Advertising relating to the sale of ownership in C) Sales of ownership interests – if any – will be co 	named the circulated; and the community of this business.						
	This business will offer securities in New Hampshire under another exemption from registration or will notice file for federal covered securities. Enter the citation for the exemption or notice filing claimed -						
	This business has registered or will register its securities for sale in New Hampshire. Enter the date the registration statement was or will be filed with the Bureau of Securities Regulation -						
4. ✓ This business was formed in a state other than New Hampshire.	This business was formed in a state other than New Hampshire and will not offer or sell securities in New Hampshire.						
Part III - Check <u>ONE</u> of the following items in Part III:							
1. This business is not being formed in New Hampshire.	This business is not being formed in New Hampshire.						
This business is being formed in New Hampshire and the registration document states that any sale or offer for sale of ownership interests in the business will comply with the requirements of the New Hampshire Uniform Securities Act.							
Part IV - Certification of Accuracy							
(NOTE: The information in Part IV must be certified by: 1) <u>all</u> of t executive officer of an existing corporation; or 3) <u>all</u> of the general partnership; or 4) <u>one or more</u> authorized members or managers of partners of a registered limited liability partnership or foreign regis	partners or intended general partners of a limited a limited liability company; or 5) one or more authorized						
I (We) certify that the information provided in this form is true and complete. (Original signatures only)							
Name (print): Dora A. Blackwood, VP/Secretary of GP S	ignature: By: DMU rlubal						
	Pate signed: 9-8-2009						
	ignature:						
	ate signed:						
	ignature:						
D	ate signed:						

STATE OF NEW HAMPSHIRE CERTIFICATE OF CORRECTION

- (1) NAME OF LIMITED PARTNERSHIP: <u>HealthTrust Purchasing Group, L.P.</u>
- (2)NAME USED IN THIS STATE: HealthTrust Purchasing Group, Limited Partnership
- (3) ORIGINAL DATE OF FILING: 09/16/2009
- (4) THE FALSE OR INACCURATE INFORMATION IS: CMS GP, LLC, the general partner of HealthTrust Purchasing Group, L.P. has amended its name to HPG Enterprises, LLC
- (5) THE CORRECT OR ACCURATE INFORMATION IS:

"(10) GENERAL PARTNERS:

Name: HPG Enterprises, LLC

One Park Plaza, Nashville, TN 37203"

HealthTrust Purchasing Group, L.P.

(Name of Limited Partnership)

HPG Enterprises, LLC, general partner

Dora A. Blackwood, VP/Secretary of GP

State of Tennessee County of Davidson

Before me personally appeared Dora A. Blackwood, VP and Secretary of HPG Enterprises, LLC, the general partner of HealthTrust Purchasing Group, L.P. who signed the foregoing 2012

instrument in my presence, on this 4/3 day of

NH043 - CT System Online



Margaret C. Estill, Notary Public My Commission Expires: 1/9/2016

State of New Hampshire NH Foreign Limited Partnership Amendment 1 Page(s)



6. A list of CNGSs (Competitive Natural Gas Suppliers) in New Hampshire through which the applicant intends to provide service;

The CNGSs in New Hampshire with which the Applicant intends to do business are as follows:

Energy Express d/b/a Metromedia Energy, Inc. Glacial Natural Gas, Inc. Global Montello Group Corp. Hess Corporation Santa Buckley Energy, Inc. Shell Energy North America (US), L.P. South Jersey Energy Company Sprague Energy Solutions Inc. Sprague Operating Resources, LLC

7. A statement that the applicant is not representing any supplier interest, or a listing of any supplier interest(s) the applicant intends to represent;

Applicant is representing the interests of its consumer members and does not represent any supplier interest.

HEALTHTRUST PURCHASING GROUP, L.P. RENEWAL APPLICATION FOR AGGREGATOR RELEVANT EXPERIENCE & TECHNICAL FITNESS

Applicant hereby submits updated information, including resumes of key technical staff, as evidence of HPG's technical ability to provide aggregator services to its members. As indicated by the resumes below, HPG's technical staff possesses a combined total of approximately 100 years in the energy/healthcare industry. As further evidence of HPG's experience and technical expertise, Applicant notes that since its inception in 1999, its membership has grown to more than 4,000 healthcare providers located in virtually every state, with an aggregate annual purchasing volume of over \$19 billion. Applicant currently procures natural gas for over 425 hospitals located in about 35 states, managing gas volumes of over 12 billion cubic feet annually. Applicant also manages electricity contracts for over 1,000 electric member accounts in about 9 states and the District of Columbia with over 1 million MWh annually managed load. A list of energy-related licenses issued to HPG is attached as part of Exhibit C. HPG is in the process of obtaining licenses or certificates in other jurisdictions where required.

JON D. ERVIN, PE

AVP, National Energy Programs
Email: jon.ervin@healthtrustpg.com

Phone: (615) 344-3401

As the AVP of National Energy Programs for HealthTrust Purchasing Group, L.P., Jon Ervin directs the procurement of natural gas, electricity and related energy services for HealthTrust members. He is also responsible for an annual energy commodity budget of about \$300 million for HCA Inc., d/b/a Hospital Corporation of America. With about 163 hospitals in 20 states and Europe and over \$30 billion in annual revenues, HCA is the nation's largest for-profit healthcare organization.

Ervin has been involved in many facets of the energy industry since the start of his career, including production, distribution, procurement and marketing. Ervin directed energy affairs for a diversified manufacturer with glass, rubber and food operations and was a principal of Access Energy, one of the first and largest independent natural gas merchants. When Access was acquired by Enron Corp. in 1992, he was Senior Vice President of Marketing. He held various positions with Enron Capital & Trade Resources and Enron Energy Services until 1998 when he joined HCA.

Ervin holds a BS in Civil Engineering from Purdue University and a MBA from Ball State University. He is a licensed Professional Engineer in the state of Ohio. In the aftermath of the energy crisis of the late 1970's, he was appointed by the governor of Ohio to the Public Audit Committee (PAC) of the Public Utilities Commission of Ohio which investigated the natural gas supply procurement practices of natural gas distribution utilities in Ohio.

DAVE MCMILLAN, PE, CEM, CPQ

Manager, Power Procurement

Email: dave.mcmillan@healthtrustpg.com

Phone: (615) 344-3404

As the Manager of Power Procurement for HealthTrust Purchasing Group, Dave McMillan supports the management of energy costs for HealthTrust members participating in National Energy Programs. HealthTrust energy initiatives include the administration of deregulated electric and natural gas agreements, utility rate studies, evaluation of capital programs, utility negotiations, and the evaluation and implementation of new products and service offerings for HealthTrust participants.

Dave has twenty years of diverse energy industry experience including electrical design and engineering, utility negotiations, and deregulated energy procurement. Prior to joining HealthTrust, he was the energy manager for a Fortune 500 retailer. He also has previous experience working as an engineering design supervisor for an electric generation and transmission cooperative, project manager for utility consulting firm, and director of engineering for an energy service company. Before pursuing his engineering degree, Dave worked offshore for four years in the Gulf of Mexico on a jack-up drilling rig exploring for natural gas and oil. He also received training as an electrician and combat engineer during his ten years of service with the U.S Army Reserve and Alabama National Guard.

Dave received his Bachelor of Science in Engineering from the University of Alabama in Huntsville and his MBA from the University of Alabama. He is a licensed Professional Engineer in the States of Tennessee, Illinois and Georgia. He has been a member of the Institute of Electrical and Electronics Engineers (IEEE) for twenty years and is a senior member of the Association of Energy Engineers.

BILL MILLER

Manager, Energy Procurement

E-mail: <u>bill.miller@healthtrustpg.com</u>

Phone: (615) 344-3491

As Manager of Power Procurement for HealthTrust Purchasing Group, Bill Miller supports the management of energy costs for HealthTrust members participating in Energy Trust energy programs. HealthTrust energy initiatives include the administration of deregulated electric and natural gas agreements, utility rate studies, evaluation of capital programs, utility negotiations, demand response services, utility bill pay services. Bill is also involved with and the evaluation,

negotiation and implementation of new procurement and service offerings for HealthTrust participants.

Bill has over twenty-two years of diverse energy industry experience including electrical design and engineering, commodity (energy, metals, and agricultural products) trading, contract negotiations and natural gas and electricity procurement in deregulated markets. Prior to joining HealthTrust, he was the energy manager for a Fortune 500 retailer with a total annual energy spend of over \$900 Million. He also has previous experience in setting up electricity trading desks as well as running the power system operation of an electric utility in the western United States.

Bill received his Bachelor of Science in Electrical Engineering from the University of Utah in Salt Lake City.

ALICIA B. RYE

Manager, Natural Gas Procurement E-mail: alicia.rye@healthtrustpg.com

Phone: (615) 344-3405

As Manager, Natural Gas Procurement, Alicia Rye is responsible for providing economic analysis to prospective participants, assisting clients in identifying optimum rate schedules, price risk hedging strategies, and generating benchmarking and utility rate analysis for gas accounts. Alicia also develops natural gas RFPs, analyzes results, and makes supplier recommendations to members.

Alicia has over 15 years of diverse utility and governmental experience encompassing regulatory, rate development, and economic development. Her experience proves invaluable in analyzing regulatory and energy information and supporting the HealthTrust membership and their facility management teams with energy analysis and reporting.

Alicia has a MBA from Tennessee Technological University and a B.S. in Business Management from David Lipscomb University. Before joining HealthTrust, she was a Senior Rate Analyst at Atmos Energy Corporation and prior to that was a consulting firm associate engaged in promoting economic, community, and industrial development.

States in which Applicant holds energy-related licenses:

Natural Gas

State	Date License Obtained	Status	License #
District of			
Columbia	5/26/2011	Active	GA-11-2-3
			PUC does not assign
Maine	8/23/2011	Active	number.
Maryland	2/8/2012	Active	IR-2483
Massachusetts	5/20/2011	Active	RA-068
New			
Hampshire	7/1/2011	Active	DM11-127
			EA-0110; PA 0089; EC-
New Jersey	6/15/2011	Active	0029
			11-211G(1)
Ohio	4/1/2011	Active	Case # 11-1095-GA-AGG
Pennsylvania	12/20/2012	Active	A-2012-2327971

Electricity

Electricity					
State	Date License Obtained	Status	License #		
Connecticut	4/18/2012	Active	Docket #11-12-12		
Delaware	9/6/2011	Active	Docket 11-370 Order # 8024		
District of					
Columbia	5/26/2011	Active	EA-11-13-3		
Illinois	6/20/2010	Active	Docket #10-0364		
Maine	8/31/2011	Active	Docket #2011-287		
Maryland	2/8/2012	Active	IR-2482		
Massachusetts	6/8/2011	Active	EB-194		
New					
Hampshire	7/27/2011	Active	DM11-128		
New Jersey	6/15/2011	Active	EA-0110; PA 0089; EC-0029		
			11-344E(1)		
Ohio	4/1/2011	Active	Case # 11-1090-EL-AGG		
Oregon	3/7/2012	Active	Order # 12074		
Pennsylvania	1/28/2010	Active	A-2009-2145163		
Texas	12/10/2001	Active	80086 (Docket 25144)		